



NATIONAL FEDERATION OF INSURANCE FIELD WORKERS OF INDIA

REGISTERED UNDER TRADE UNION ACT, 1926 (Reg. No.ALC/KARYASAN-17/11295)

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NFIFWI/305/2023-25

Date: 27-11-2023

To,
The Executive Director (Mktg.)
Life Insurance Corporation of India
Central Office, 'Yogakshema', Mumbai

Respected Sir,

Re: Agenda for Discussions scheduled on 28th November 2023.

We thank you for the proposed discussions on 28th November 2023 and would like to place following agenda before you for discussions and urgent solutions.

1. Speedy disposal of Covid memorials, with a sympathetic view.
2. To review the Special Rules, increasing the Cost Ratios.
3. Eligibility conditions for Car Advance under Scheme II to be revised as maximum D.Os are not getting eligibility. Secondhand car purchase, Revision in repairing Advance and yearly reimbursement for maintenance of car. Z.M to be empowered for sanction of cars beyond the eligibility condition, like in old car circular.
4. FCA not to be taken as a part of remuneration for the purpose of appraisal.
5. Counting apprenticeship period of DOs in service for the purpose of pension.
6. Allotment of all agents irrespective of their age and club membership.
7. CLIA spouse agency not to be allowed. Business credit to DOs of the business submitted by CLIA supervised agents.
8. Cross channel reinstatement and reappointment of agents not to be allowed.
9. ANANDA - Release of Commission the next day for proposals Completed. Provision of allowing registration of multiple proposals, reducing no.of OTP's.
10. Premium point empowerment to all DM's club member agents without any condition of becoming a CLIA or maintaining club membership for 5 years.
11. At least one unit meeting in every quarter.
12. Only cost ratio or policies to be taken for arriving at eligibility for OMA paid to SBAs. OMA to be increased and Reclassification of the area for payment of OMA.
13. No. of policies in place of No. of lives for all eligibility conditions.
14. Uniform and exclusive transfer policy for Development Officers.
15. Upward revision in mobile handset reimbursement to DOs.
16. Cost free data allowance to DOs.
17. Uniform guidelines for issuing identity cards to Development Officers. The designation and branch of posting to be printed on the card.
18. Increase in RCA/CCA stipend amount. Exclusive Female RCA/CCA Scheme for 5 years.
19. Awaited gazette notification regarding renewal commission to reappointed agents.
20. Meals Coupon to D.O's on touring Days.
21. Additional condition of recruitment of agents for meals coupon for PDO's.
22. Review of Visiting Cards Circular and Visiting cards for PDO's.

23. Removal of Rs.150 MR payment for recruitment of Agents.
24. Provision of UPI & Credit card Payments for NB & Renewals.
25. Reimbursement of LAPTOP instead of the existing system.
26. Pragathi App and Growmax Improvements, Business data in D.O's Efeap not working, MIS option to D.O's, Galaxy Club tracker etc.
27. Increase in Education Loan.
28. Since the validity of URN has been made lifetime, an agent who is sponsored by a DO and not appeared for exam till one year can't be sponsored again by another DO.
29. Print to Post – Duplicate Bond Procedure, Policy Bond Tracker to be available in Pragathi App, Delivery message to policy holders, undelivered policy bonds etc.
30. Underwriting powers of BO & DO to be raised as per the latest Non Medical Rules (with and without VMER limits).
31. AB for mining Employees.
32. Option to opt for Provident Fund to those who are covered under NPS. Shifting of DCPS to NPS - Clarity of the corpus.
33. Old Pension Scheme for D.O's appointed against vacancies notified for appointment prior to the date of notification of DCPS, in line with the Supreme Court Judgement and the Central Government option to the employees to be covered under the old pension rules.
34. Clarification on Recruited and Activised in the allotment circular, for Agents recruited in one F.Y and activised in another F.Y. (CO/Mktg/ZD/FPDO/46/2021 Date:18.10.2021)
35. Insurance and Road Tax for vehicles used for LIC from own funds.
36. Audit recovery for exceeding 16% cost in the Additional category of Car.
37. Audit recoveries for Bharat series Car Registration launched by Indian Government.
38. Modernisation of all branches.
39. Miscellaneous.

We are hopeful and confident that under your dynamic leadership and dynamic management team, the issues confronting the class of Development Officers will be settled.

Looking forward for a healthy, meaningful and result oriented discussion in the meeting.

With best regards,

Yours Sincerely,



(Vivek Singh)
Secretary General – NFIFWI